High Turnover Flooring & Carpet Retailer Glasgow Ref. 2635



This is a superb opportunity to acquire a very well established and highly profitable business with two high turnover retail outlets both specializing in laminate and hardwood flooring and carpets.

Experienced management teams in place at both stores so ideal as an investment opportunity or for those looking to add to an existing flooring or carpet business.

Two prime retail locations close enough together to allow flexible staffing, distribution and easy management.

Combined annual net turnover of £1.3 million from purely retail sales with a full EPOS system monitoring all margins.

2019 sales up 5% v 2018 in spite of challenging retail market.

Operating at the medium to high value end of the market the business has consistently achieved excellent gross profit margins of over 50%.

Two established and respected flooring brand names associated with great customer service, expert knowledge and large product ranges.

Huge product range including luxury carpet brands, hard wood and laminate flooring together with luxury vinyl tile flooring.

Knowledgeable sales staff & self employed installation teams.

Significant potential for further growth through use of social media which the current owners have not exploited and also via trade sales.

Business for sale at offers in the region of £1,400,000.

VIEWINGS

Strictly by appointment through The Business Sales Agency.

No approach may be made directly to the property nor should enquiries be made of any staff at the premises.