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THE
BUSINESS SALES
AGENCY



Well Established Mobility Business For Sale **Fisherrow Ind. Estate, Musselburgh, EH21 6RU Ref. 2631**

Established for over 12 years this mobility scooter and powered wheelchair business has a unique position in this growing market for aids for the elderly and disabled.

Serving customers from Edinburgh and East Lothian as far as Berwick it has little competition and a growing customer market.

Annual sales of £120,000 - £150,000 with good gross and net profit margins.

Good mix of powered scooter and chair sales, servicing and repairs together with sales of rise & recline seats, wheelchairs and other daily living aids.

Agents for most leading mobility equipment suppliers such as: Pride Mobility, Kymco Healthcare, Roma Medical, Drive Devilbiss, TGA Mobility, One Rehab and Able2.

**Business, leasehold interest, fixtures and fittings for sale
at offers over £79,000 (including stock and van).**

VIEWING IS HIGHLY RECOMMENDED

**However is strictly by appointment through The Business Sales Agency.
No approach may be made directly to the property nor should enquiries be
made of any staff at the premises.**

0333 6000 888

www.businesssalesagency.com

The Business Sales Agency, 38 Queen Street, Glasgow, G1 3DX

Well Established Mobility Business For Sale
Fisherrow Ind. Est. Musselburgh, EH21 6RU
Ref. 2631

Type of business:

With a growing elderly population this well established and well regarded mobility business is ideally placed to capitalize on this buoyant sector.

Started and run by the current owners for over 12 years this business is only offered for sale due their wish to retire. This profitable operation supplies and services a wide range of quality powered scooters and powered chairs together with rise & recline chairs, wheelchairs, walkers, other mobility, assistance and daily living aids.

The main business serving and Edinburgh and East Lothian this is a rare opportunity for those looking for a profitable business with significant growth potential. The current owners have not exploited internet marketing and believe there is significant growth to be had from that.

Financial information:

Net sales range from £120,000 - £150,000 per year. Consistent sales with significant potential for further growth through development of online sales.

The sale price includes a Vauxhall Movano service van, all equipment, fixtures and fittings. Stock at cost is around £12,000. Further financial information can be made available to serious interested parties after viewing.

Staff:

The business is run by the two owners though could be run with one full time and one part time person. The owners are prepared to provide a handover training period for the purchaser.

Opening hours:

10am - 4pm Monday - Friday, 10am - 1pm Saturday.

Premises:

The premises are located in a modern industrial unit extending to 107m² (1,130sqft) with ample display, servicing and storage space. The unit has a kitchen area and staff toilet. It has a full commercial roller door and double doors allowing easy access for scooters and wheelchairs.

It is located at Unit 24 in the Fisher Row Industrial Estate in Musselburgh on the east side of Edinburgh and is easily accessible from the city by-pass and main roads into Edinburgh from the east.

Tenure: Leasehold. Rent £7,680 per year plus VAT. The lease is on a rolling 3 year basis. Rateable value £6,300 so no rates are payable.

Agents Notes: These particulars are for the general guidance of interested purchasers and lessees and do not form part of any offer or contract. All descriptions and any other details are given without responsibility on the part of The Business Sales Agency or their vendor client and any intending purchasers should not rely on them as statements or representations of fact. All intending purchasers or tenants should satisfy themselves to the correctness of all/any statements contained herein prior to making an offer by inspection or otherwise. Neither The Business Sales Agency nor their employees make or give any warranty whatsoever in relation to the business and/or property described herein.

