



**Profitable
well established
waste services
business with
long standing
blue chip clients
nationwide
delivering industry
leading service.**

Specialist Waste Services Business

Ref. 2601

Clients UK wide but based in Central Scotland

This is a rare opportunity to acquire this profitable and innovative waste services business which specializes in the provision of waste management solutions allowing clients to minimize their costs and environmental impact.

Its complete solutions start from balers and compactors to collection and disposal of the waste in the most economic manner often resulting in utilization of the waste which generates rebates for its clients.

Company sale with over £200,000 of net assets.

2018 sales of £700k with excellent gross & net profit margins.

Company offered for sale at offers in the region of £480,000



VIEWINGS

Strictly by appointment through The Business Sales Agency.

No approach may be made directly to the property nor should enquiries be made of any staff at the premises.

Type of business:

This is an excellent opportunity to acquire a profitable well established waste services business with a quality client base and fully subcontracted waste collection and disposal together with out sourced equipment delivery and maintenance.

The company offers total waste management solutions for all types of waste including food waste, general waste, glass, hazardous and specialist waste, various recycling streams, and WEEE electrical and electronic waste. It maximises utilization of the waste to generate rebates for its customers while also reducing their environmental impact.

With long term contracts and state of the art management control systems the business can be operated with low overheads yet has significant scope for further growth.

The business manages industrial waste streams across the UK on behalf of the following clients: Hotels, Food Manufacturers, Shopping Centres, Retailers, Logistics Providers & many other industries.

Financial information:

The company is in a strong financial position with no debt or bank borrowings. The net sales for the year to 31 August 2018 were £700,000 with excellent gross and net profit margins. Net assets are around £200,000.

Given the nature of the business the company has a significant amount of plant and equipment, mainly balers and compactors, out at client's premises.

Further financial information can be made available to serious interested parties after meeting with the seller.

Accreditations:

The business is full accredited for the services it provides including:

- ISO 9001: Quality Management Systems
- ISO 14001: Environmental Management Systems
- Safecontractor Accreditation
- Waste Carrier Brokers Licence

Premises:

The business is based in a leasehold industrial unit in Central Scotland.

Staffing:

The business is run fully staffed with a team of 4 experienced employees. The owner does not work in the business so it is ideal for those looking for an investment opportunity.

Agents Notes: These particulars are for the general guidance of interested purchasers and lessees and do not form part of any offer or contract. All descriptions and any other details are given without responsibility on the part of The Business Sales Agency or their vendor client and any intending purchasers should not rely on them as statements or representations of fact. All intending purchasers or tenants should satisfy themselves to the correctness of all/any statements contained herein prior to making an offer by inspection or otherwise. Neither The Business Sales Agency nor their employees make or give any warranty whatsoever in relation to the business and/or property described herein.