



Country Cycles

Ref. 2817

Oakwood Garden Centre, Killearn, Glasgow, G63 9PT

This is a rare opportunity to acquire one of Central Scotland's leading independent cycle retailers.

Successfully selling an extensive range of middle to high end electric mountain and road bikes together with upmarket kids bikes.

Established for over 10 years and highly regarded with excellent reviews for customer service and a strong following on social media. The business also enjoys an excellent reputation for workshop services with high demand throughout the year.

This growing operation had annual net sales in 2024/25 of £515,000 and is on target for sales in excess of £700,000 for 2025/6.

Limited company share sale including stock, leasehold interest, workshop equipment, fixtures & fittings for sale at offers over £195,000.

VIEWING IS HIGHLY RECOMMENDED

However is strictly by appointment through The Business Sales Agency. No approach may be made directly to the property nor should enquiries be made of any staff at the premises.

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www.businesssalesagency.com

The Business Sales Agency, 38 Queen Street, Glasgow, G1 3DX

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Type of business:

This profitable well regarded cycle retailer attracts affluent customers from Glasgow and areas north of the city. Established for 10 years it benefits from a strong repeat customer base.

It has agencies for many leading manufacturers including adult bikes from Amflow, Santa Cruz, Juliana, Scott, Yeti and Cube together with children's bikes from Scott and Cube.

It also has established accounts for most key distributors of cycle parts and accessories.

Operating in the middle to top end of the market the business enjoys a high average spend per sale.

With 80% of bike sales now being electric bikes this shop it well placed for further growth.

The shop is located in a high footfall area within the Oakwood Garden Centre complex which has ample parking and is in an ideal area for test rides.

Financial information:

This is an easily managed profitable business with net sales for 2024/25 of £515,000. 2025/26 on target for over £700,000. Stock at cost between £160,000 - £190,000 depending on the season.

The fully equipped workshop with powerlift stand and specialist tooling which is worth in excess of £10,000 is included in the sale price.

Further financial information can be made available to serious interested parties after viewing.

Staff:

It is run by the two owners with two full time and one part time staff members.

Opening hours:

9am - 5pm Monday - Saturday.
12noon - 5pm Sunday.

Premises:

The shop is a large attractive modern unit with ample retail space to the front and workshop with store to the rear. There an extensive car park for customer parking and test rides.

Tenure:

Leasehold. Rent £16,800 per year. Rent includes rates and utilities. Current lease runs until 2035 and can be extended.

Agents Notes: These particulars are for the general guidance of interested purchasers and lessees and do not form part of any offer or contract. All descriptions and any other details are given without responsibility on the part of The Business Sales Agency or their vendor client and any intending purchasers should not rely on them as statements or representations of fact. All intending purchasers or tenants should satisfy themselves to the correctness of all/any statements contained herein prior to making an offer by inspection or otherwise. Neither The Business Sales Agency nor their employees make or give any warranty whatsoever in relation to the business and/or property described herein.

